

**Powerful Question**

SOFT  
ED

**What else?**

*Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute*

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**What is at risk?**

*Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute*

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**What is important  
about that?**

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**What might 'help'  
look like?**

*Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute*

What would a simpler way look like?

Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute

What's the <worst> / <best> that could happen?

Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute

What would an experiment look like?

Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute

Which part is <confusing, surprising, annoying, etc>?

Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute

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What's already  
working that you  
can build on?

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What other angles  
can you think of?

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How does it look  
to you?

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How do you really  
want it to be?

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**What is  
stopping you?**

*Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute*

**If you got it, what  
would you have?**

*Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute*

**In the bigger scheme  
of things, how important  
is this?**

*Sources: Coaches Training Institute, Deb Preuss, Agile Coaching Institute*

**In the beginning, how  
did you want it to be?**

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**What is the lesson  
from that?**

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**What's the worst  
part for you?**

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**When is it time for  
action?**

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**What is your  
prediction?**

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**What part is not  
yet clear?**

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**What is stopping  
you?**

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**Whose opinion  
matters on this  
topic?**

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**What have you  
tried so far?**

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